

We Are **HIRING**



Regional Sales Manager

Job Responsibilities:

- Develop strategic plans to enhance targeted Secondary volume, numeric, weighted distribution and market share.
- Ensure cooler purity & integrity at 100%.
- Ensure increase in Market Share.
- SKU wise availability and to increase range selling.
- To add customer base by applying different tools & strategies.
- Execute plans for enhancement in cold availability of all SKUs by channel to increase secondary sales.
- Deployment and management of assets (coolers & glass). Ensure and monitor cooler productivity.
- Implement Route to Market strategies and replicate best practices.
- Monitor and Improve Sales Force Efficiency KPIs through sales team.
- Analyzing sales KPIs and taking corrective actions.
- Ensuring profitable sales by monitoring the Discounts, variable margins and gross profit and NSR of the region.
- Responsible for distributor profitability.
- Responsible for long term & sustainable business.

Job Requirements:

- MBA with specialization in Marketing
- 08 - 10 years experience in Beverages/FMCG at managerial level

Location:

- Attock



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 careers@pepsiisb.com

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Network and Systems Lead

Job Responsibilities:

- Implement active/passive design for high availability and redundancy.
- Configure and manage Cisco Layer 2/3 devices (including Nexus).
- Manage Fortinet NGFW (configuration, upgrades, monitoring, security).
- Maintain Ruckus & Unifi Wi-Fi solutions for optimal coverage.
- Monitor performance via firewalls, core devices, and NMS tools.
- Manage Active Directory (users, groups, policies, security updates).
- Administer DHCP and DNS for IP allocation and name resolution
- Oversee File Server Resource Manager (FSRM) and shared drives.
- Administer email servers (accounts, groups, configurations, storage).
- Supervise cabling, server installations, and upgrades.
- Ensure redundant power and cooling systems.
- Maintain token machines, face machines, and kiosk machines.
- Extensive experience in network design, implementation, and management.
- Proficient in configuring and managing Cisco devices and Fortinet firewalls.
- Strong knowledge of data center operations, including cabling, server management, and redundancy protocols.
- Ability to troubleshoot network issues and maintain high availability across LAN and WAN.

Job Requirements:

- BE/BS/MS in Computer Sciences or Computer Engineering.
- Certification in Manage Networks, FTTH, or Cabling & Ducting of Datacenter is preferred
- Trainings in CCNA, CCNP (Routing & Switching), MCSE, and MTCNA are preferred
- 5+ years of experience in Networking and Systems.

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Location: Islamabad

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We Are **HIRING**



Material Management Consultant

Job Responsibilities:

- Gather and analyze business requirements related to SAP MM
- Collaborate with business users and to design and implement any changes/optimizations to the SAP MM Module.
- Customize SAP MM functionalities to meet specific client requirements
- Implement SAP MM functionalities such as purchasing, inventory management, and materials planning
- Document configuration settings, process flows, and user guides for SAP MM modules
- Ensure seamless integration with other SAP modules.
- Provide expert guidance and support in any new projects.
- Conduct system testing, resolve issues, and ensure timely support.
- Train end-users on SAP MM functionalities and best practices.
- Keep track of the latest SAP technologies and industry trends to recommend improvements.
- Achieve seamless integration with other SAP modules, minimizing post-integration issues.
- Offer ongoing support and troubleshooting assistance to resolve issues and ensure smooth system operation
- changes to SAP MM configurations and processes in alignment with change control procedures
- Complete all implementations and deployments on agreed deadlines
- Understand Authorization objects related to SAP MM.

Job Requirements:

- BE/BS/MSc In Computer Sciences or Computer Engineering
- SAP S/4 HANA certified in MM
- 4+ years of experience in Material Management.
- Candidates having experience in relevant FMCG sector will be preferred

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Location: Islamabad

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Sales Manager

Job Responsibilities:

- Develop sales strategy and marketing plans to achieve company sales goals and profitability.
- Compilation and execution of given Plans/Objectives to attain Zone/Area wise Primary/Secondary Sales and Products/Packages Availability Targets.
- Regular Market visits to supervise/monitor the proper execution of set objectives/plans to ensure the attainment of desired results and to cultivate strong relationship with current and potential dealers.
- Gather market intelligence regarding Market Share, Trends, Analysis, Availability, Competition Activities etc. And communicate the same timely and accurately to seniors for better monitoring and controls.
- Supervise/ensure the proper injection/placement and optimal utilization of Company's Assets in the market i.e. Coolers, Glass, Shell, Signage etc.
- Distribution Management to ensure the proper execution of sales operations, ROI, KPI's, GTM, Inventory Management.

Job Requirements:

- BBA / MBA with specialization in Marketing
- 05-07 years experience in Beverages/FMCG.

Location:

- Pindi-Out, Muzaffarabad



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We Are **HIRING**



Line Engineer – Tetrapak

Job Responsibilities:

- Execute production plans, manage shift schedules, and monitor KPIs to ensure operational targets are consistently met.
- Perform preventive and corrective maintenance, troubleshoot equipment issues, and manage spare parts inventory to reduce production downtime.
- Ensure adherence to GMP (Good Manufacturing Practices), hygiene standards, and regulatory requirements across all production activities.
- Manage SAP transactions, perform production reconciliations, and validate records for shipping, inventory, and other key processes.
- Lead and supervise new projects, identify process inefficiencies, and implement continuous improvement strategies to enhance production efficiency.
- Collaborate with cross-functional teams to optimize performance, ensure smooth operations, and achieve key business objectives.
- Hands on Experience on A3 Machines.

Job Requirements:

- Bachelor's Degree in Mechanical, Electrical, Electronics, or Industrial Engineering.
- 2-3 years of experience in a production or maintenance role, preferably in a Tetra Pack or FMCG plant

Location:

- Islamabad

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We Are **HIRING**



Production Lead

Job Responsibilities:

- Manage and optimize manufacturing cycle time, ensuring 100% adherence to production schedules.
- Oversee the operation and KPI management of Krones and Sidel production lines.
- Assist the Head of Production in production and raw material planning to ensure smooth and efficient workflows.
- Plan, budget, and execute annual and preventive maintenance across all production lines to minimize downtime and maintain equipment reliability.
- Coordinate maintenance schedules and manage SAP operations.
- Ensure compliance with safety, quality, and hygiene standards.
- Lead and motivate the production team to achieve operational excellence.
- Monitor resource utilization and minimize downtime.
- Hands on Experience of Krones / Sidel High Speed Lines

Job Requirements:

- Bachelor's or Master's degree in Electrical, Mechanical, Mechatronics Engineering .
- 05-07 Years experience in Beverages/FMCG.

Location:

- Islamabad



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Pre Sales Representative **Job Responsibilities:**

- Performing daily market visits as per the journey plan and taking orders from retailers.
- Achieve sales targets & KPIs.
- Ensure product availability on all outlets.
- Build and maintain good relationships with shopkeepers.
- Maintain accurate records of retailers' orders.
- Provide excellent customer service at all times to the retailers.
- Ensure orders are fulfilled and delivered on time.
- Handling customer complaints and inquiries, resolving issues efficiently.
- Cooler Scanning & Merchandising.

Job Requirements:

- Intermediate
- Fresh - 1 year experience

Location:

- Kashmir (Kotli, Mirpur, Murree, Charohei, Khoe Ratta)

Send your updated resumes at:



Jahanzaib.awan@pepsiisb.com

You can also contact on 0370-0037872

