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**HIRING**

# Procurement Manager

## Water & Beverage

### VACANCY DETAILS & APPLICATION:

Kindly use the provided emails to submit your application

NB: Only shortlisted candidates will be contacted.

Our client a prominent manufacture and producer of pure drinking water and beverages is looking for a Procurement Manager. The **Procurement Manager (Water & Beverage)** will be responsible for managing the end-to-end procurement function to ensure the timely, cost-effective, and compliant acquisition of goods and services. The role involves supplier sourcing and evaluation, contract negotiation, supplier performance management, and continuous improvement of procurement processes in line with organizational objectives.

*"Sourcing with Vision. Delivering with Precision."*

Location: **Dar es salaam**

Kindly submit your cv to

career@axia.co.tz

Cc: axiatanzania@gmail.com

**DEADLINE:** 13<sup>th</sup> March 2026



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### SKILLS & REQUIREMENTS:

- Masters/ Bachelor's degree in Procurement, Supply Chain Management, Business Administration, or a related field.
- Minimum of 5 years' experience in procurement or supply chain management.
- At least 3+ strong years' experience in the water and beverage industry, with strong exposure to plastic packaging procurement.
- Solid understanding of raw material sourcing, packaging materials, and production support purchasing.
- Experience working with ERP or procurement systems and advanced skills in Microsoft Excel.
- Strong negotiation, analytical, and contract management capabilities.
- Ability to manage multiple suppliers in a fast-paced manufacturing environment.
- High level of integrity, attention to detail, and excellent communication skills.

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## DUTIES & RESPONSIBILITIES

- Develop and execute procurement strategies, policies, and procedures aligned with business and production goals.
- Source, evaluate, and appoint local and international suppliers for raw materials and plastic packaging (preforms, caps, labels, films, etc.).
- Lead price negotiations, contract agreements, and SLAs to drive cost efficiency and value optimization.
- Manage and strengthen supplier relationships, resolving quality, delivery, or performance issues proactively.
- Oversee the full procurement cycle including purchase requisitions, purchase orders, and invoice approvals.
- Ensure continuous supply of production-critical materials to avoid downtime.
- Monitor supplier performance against agreed quality standards, timelines, and budgets.
- Track market trends, pricing fluctuations, and emerging procurement technologies within the Tanzanian and regional markets.
- Ensure compliance with company policies, budgets, and applicable Tanzanian regulations.
- Prepare procurement reports and monitor KPIs such as cost savings, lead time, and budget compliance.

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# Quality Assurance Manager

## VACANCY DETAILS & APPLICATION:

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Our client is a leading manufacturer and distributor of innovative plastic packaging solutions in East Africa, renowned for its commitment to excellence, sustainability, and customer satisfaction. As part of their continued growth and focus on quality, they are seeking a highly experienced and results-driven **Quality Assurance Manager**. This critical leadership role will be responsible for overseeing the Quality Assurance department and ensuring the effective implementation of comprehensive quality systems, processes, and standards across all operations.

*"Quality you can trust, standards that last."*

Location: **Dar es salaam**

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### SKILLS & REQUIREMENTS:

- Bachelor's degree in Chemical Engineering, Chemical and Process Engineering, or Industrial Engineering and Management.
- Minimum of 5 years of experience in a processing environment or quality laboratory.
- Strong understanding of the plastic industry, including knowledge of local and international regulatory standards.
- In-depth knowledge of QA methodologies, quality tools, and process improvement techniques such as Six Sigma and Lean.
- Proven leadership and team management abilities with strong interpersonal skills.
- Excellent analytical, problem-solving, and decision-making capabilities.
- Effective written and verbal communication skills.
- High level of integrity, accountability, and a proactive mindset.
- Ability to manage multiple priorities and perform effectively under pressure.

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## DUTIES & RESPONSIBILITIES

- Plan, develop, and oversee the implementation of quality assurance strategies and objectives aligned with the company's goals.
- Establish and continuously improve QA policies, procedures, and systems to ensure consistent product quality.
- Coordinate product trials in collaboration with the Production team to validate new product designs and materials.
- Manage the calibration and verification of measuring instruments and equipment to ensure accuracy in quality control processes.
- Monitor and evaluate the performance of QA personnel, ensuring alignment with business objectives.
- Lead training and development programs for QA staff to ensure high levels of competence and compliance.
- Liaise with regulatory bodies and ensure all raw materials and final products meet legal and safety requirements.
- Handle customer complaints related to product quality, ensuring timely investigation, resolution, and preventive action.
- Support cross-functional teams in maintaining ISO standards and other relevant quality

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# E-Commerce Business Manager

## VACANCY DETAILS & APPLICATION:

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submit your application

NB: Only shortlisted candidates will be contacted.

Our client, a diversified company delivering innovative solutions across multiple sectors, including education resources, security safes & vaults, and office interior solutions, is committed to quality, innovation, and customer satisfaction. They are currently seeking an **E-Commerce Business Manager**.

The **E-Commerce Business Manager** will be responsible for driving and growing the company's e-commerce operations, integrating IT and retail strategies to optimize online sales, enhance customer experience, and support overall business growth. This role will oversee e-commerce strategy, digital marketing, operations, and analytics to ensure the organization's online business performs efficiently and profitably

*"Digital Drive, Keeping Business Alive!"*

Location: **Dar es salaam**

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## DUTIES & RESPONSIBILITIES

- Develop and execute the company's e-commerce strategy to drive revenue growth.
- Manage online sales channels, including website, marketplaces, and social commerce platforms.
- Integrate IT solutions with retail operations to optimize inventory, fulfillment, and customer experience.
- Analyse e-commerce performance metrics and provide actionable insights for business growth.
- Coordinate digital marketing campaigns, SEO/SEM, and social media strategies to increase online visibility and sales.
- Oversee customer service, order fulfillment, and logistics for online orders.
- Manage budgets, forecasting, and financial performance of the e-commerce business unit.
- Collaborate with cross-functional teams, including IT, marketing, and retail, to ensure seamless operations

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### SKILLS & REQUIREMENTS:

- Bachelor's degree in Business, IT, Marketing, or a related field.
- Minimum 5+ years of experience in e-commerce, IT, and retail operations, preferably in a managerial role.
- Strong knowledge of online sales platforms, digital marketing, and e-commerce analytics.
- Proven experience driving e-commerce growth and managing online business operations.
- Excellent analytical, leadership, and communication skills.

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